

In The Matter Of:

DelDot

Pre-Bid

July 1, 2019

Wilcox & Fetzer, Ltd.

1330 King Street

Wilmington, DE 19801

email: depos@wilfet.com, web: www.wilfet.com

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WILCOX & FETZER LTD.

STATE OF DELAWARE

DELAWARE DEPARTMENT OF TRANSPORTATION

IN RE: BID PROPOSAL :
FOR CONTRACT T201906111.01:
PAVEMENT & REHABILITATION, :
NORTH XI, SR1, 2019 :
NEW CASTLE COUNTY :

Pre-Bid Meeting taken pursuant
to notice at the State of Delaware, Delaware
Department of Transportation, 800 Bay Road,
Bidder's Room, Dover, Delaware, beginning at
10:00 a.m., on Monday, July 1, 2019, before
Gloria M. D'Amore, Registered Professional
Reporter and Notary Public.

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APPEARANCES:

On behalf of the State of Delaware
Delaware Department of Transportation:
CONNIE IVINS, CONTRACTS COORDINATOR
MIKE BEULAH, PROJECT MANAGER

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1 MS. IVINS: Good morning,
2 everyone. It's ten o'clock. And we're going
3 to get started with our meeting.

4 My name is Connie Ivins. And
5 I'm a Contracts Coordinator here with DelDOT.

6 Today you're attending a
7 Mandatory Pre-Bid Meeting for Contract No.
8 201906111.01, Pavement and Rehabilitation,
9 North XI, SR 1, 2019.

10 This meeting has been requested
11 by the Project Engineers in attendance.

12 I have a sign-in sheet going
13 around the room. So I ask that you please
14 fill in all of the information. Please write
15 as neat as you can since it will be posted on
16 the website. We would appreciate it.

17 As I stated, this is a
18 Mandatory Pre-Bid Meeting. So your company
19 must be signed in, in order to submit a bid.

20 We also have a court
21 stenographer here today to create a
22 transcript of the meeting. I ask that if you
23 have any questions, please state your name
24 and the company you represent before each



1 question or statement.

2 I also ask that one person
3 speak at a time so we can have it transcribed
4 correctly.

5 A transcript of this meeting
6 and the sign-in sheet will be posted on the
7 website.

8 If you have any questions after
9 the meeting adjourns, please E-mail them to
10 dot-ask@state.de.us. And please be aware
11 that you should get your questions in at
12 least six days prior to the bid date to make
13 sure you give us time to get a response out
14 to you. We'll try after that, but you know
15 it's kind of pushing it if you wait too long.

16 Before I turn the meeting over
17 to the Project Manager, I would like to go
18 over a few of the prospective bidder's notes.

19 Note No. 11. The August 2016
20 Standard Specifications apply to this
21 contract. Please be aware of any revisions
22 and corrections. And those documents can be
23 found on our website.

24 In the back of the proposal,



1 you'll find the bid forms. Do not leave a
2 bid amount blank. Do not enter a unit price
3 of zero. If a bidder enters a unit price of
4 zero or fails to provide a unit price for
5 every pay item indicated, then that bid will
6 be declared irregular and will be rejected.

7 Please use the CD provided to
8 enter your bid amount into the EBSX File.
9 After you've entered your prices, you will
10 need to save the file back to the CD and
11 print the bid forms from EBSX. You need to
12 submit both the completed electronic EBSX
13 File and the printout from EBSX. Remember,
14 all figures must be typed written. That's
15 why you need to use the CD that we provided
16 with the EBSX File.

17 The next page would be the
18 Affidavit of Employee Drug Testing. Make
19 sure you fill it out properly, sign, notarize
20 and submit it with your bid.

21 The next page would be the
22 certification. At the top of the page, it
23 ask for the undersigned bidder. That's your
24 company name, address and phone number. Make



1 sure that you acknowledge any addendums and
2 questions and answers. Make sure it's filled
3 out properly, signed, sealed, notarized and
4 submitted with your bid

5 The last page is your bid bond.
6 Your bid must be accompanied by deposit of
7 either a surety bond or security for a sum
8 equal to at least ten percent of your bid

9 Are there any questions on any
10 of that?

11 I'll turn it over to Mike.

12 MR. BEULAH: Good morning. My
13 name is Mike Beulah. I'm Project Manager for
14 the T201906111.01, SR 1 Overlay in New Castle
15 County.

16 We're just making sure everyone
17 understands what the procedure is going to be
18 for SR 1 Overlay.

19 We just have a few questions --
20 probably about four questions that need to be
21 brought to your attention just to make sure
22 everybody is on the same page.

23 First, the Incentive/
24 Disincentive on this project.



1 The contractor will be paid
2 \$40,000 for each full calendar day they
3 complete prior to the 36 calendar days
4 allotted to complete the work, up to but not
5 to exceed five days or \$200,000.

6 The contractor will be assessed
7 a disincentive of \$40,000 for each full day
8 the work remains incomplete after 36 days,
9 not to exceed five days over \$200,000. And
10 this is just for the full lane closure of SR
11 1. Not the entire project.

12 Road User Costs are associated
13 with this contract and are included in the
14 contract notes and will be enforced
15 throughout the duration of the project.

16 So the questions that we are
17 making sure everyone understands. There will
18 be four. If anybody has any questions,
19 please raise your hand, state where you're
20 from, and we'll go from there.

21 The Department intends for the
22 finished product to achieve a high standard
23 of smoothness for rideability. In order to
24 achieve good rideability, the contractor must



1 work with the Department to patch existing
2 pavement, where necessary, and to place
3 Leveling Courses.

4 Do the bidders understand that
5 achieving a high standard for rideability is
6 an important part of this project?

7 Does anyone see a problem with
8 achieving rideability?

9 If so, how should the
10 Department modify the contract in order to
11 give the bidders the best chance to achieve a
12 high standard of rideability.

13 Second. The contract allows
14 for 36 days of full closure of SR 1
15 Northbound and Southbound, 18 days per
16 direction, to complete the Bituminous
17 Concrete Type C Leveling Course and the
18 two-inch Asphalt Rubber Bituminous Concrete.
19 The installation of the Ultrathin Bituminous
20 Concrete may be placed under a full detour or
21 lane closure, but no additional detour nights
22 will be provided for this work activity.

23 The contract time can be
24 extended due to weather, but the number of



1 closures cannot be increased. Can the work
2 be achieved using the number of S1 closure
3 days contained in the contract?

4 The Department must accurately
5 communicate the contractor's planned work
6 schedule to the public and elected officials.

7 Can all of the bidders comply
8 with this requirement?

9 And the last one, in order to
10 complete the work within the time frame
11 specified by the contractor, the successful
12 bidder must be able to deliver enough hot mix
13 from its suppliers to the job site. This
14 requirement is a material component of this
15 contract.

16 Do any of the bidders feel that
17 the production rates assumed by the
18 Department cannot be met?

19 That's all the questions that I
20 have.

21 If anyone has any issues with
22 these questions, I would ask now.

23 Otherwise, as Connie said, any
24 other questions pertaining to the contract



1 can be asked through the dot --

2 MS. IVINS: Yes. dot-ask.

3 MR. BEULAH: They will be
4 answered hopefully promptly.

5 MR. COSTELLO: This is Chris
6 Costello from the Department of
7 Transportation.

8 I understand everybody's
9 reluctance to speak now. And that's fine. I
10 totally get it.

11 Just consider these questions.
12 And if there's anything you want to
13 communicate with us, make sure you ask a
14 question before your bid, and we'll see what
15 we can do.

16 MR. CRANE: Josh Crane,
17 C-R-A-N-E, with Diamond Materials.

18 Has the Department come to a
19 determination as to why concrete slabs are
20 failing for the record?

21 MR. BEULAH: We're still
22 investigating at this moment. We have an
23 understanding. But to confirm, we're still
24 going to research.



1 And one other note to add. I
2 believe maintenance is doing patching now.
3 So most of the patching should be completed
4 before the paving or before this contract
5 will start.

6 But as said previously, there
7 still may be some patching that needs to be
8 done prior to the paving.

9 Otherwise, if no one has any
10 questions, this meeting can be adjourned.
11 Thank you.

12 MS. IVINS: Make sure everybody
13 signs in on the sign-in sheet. You can't
14 submit a bid unless you're signed in.

15 Thank you all for coming.

16 (The Pre-Bid Meeting was
17 concluded at, approximately, 10:10 a.m.)

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1 State of Delaware:

2 New Castle County:

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4 CERTIFICATE OF REPORTER

5

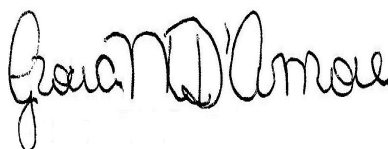
6 I, Gloria M. D'Amore, Registered
7 Professional Reporter and Notary Public, do
8 hereby certify that the foregoing record,
9 Pages 1 to 12 inclusive, is a true and
10 accurate transcript of my stenographic notes
11 taken on Monday, July 1, 2019, in the
12 above-captioned matter.

13 IN WITNESS WHEREOF, I have hereunto set
14 my hand and seal this 2nd day of July, 2019,
15 at Wilmington, Delaware.

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GLORIA M. D'AMORE, RPR

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